

Leadership Insight Consulting

Real-Time Leadership Development
for Business Owners Who Want the Truth

About Leadership Insight Consulting

I provide leadership and organizational consulting focused on: Real-time, in-the-moment leadership feedback, workplace culture assessment, team trust and morale insights, leadership development, communication improvement, conflict awareness, accountability structures, daily behavioral coaching, and actionable step-by-step recommendations.

I am not an industry expert in their trade. I am an expert in people, leadership, communication, behavior, and systems.

What I Guarantee

- ✓ Honest insight
- ✓ Direct feedback
- ✓ Professional judgment
- ✓ Actionable recommendations
- ✓ Human-centered guidance
- ✓ Real-time daily coaching
- ✓ Pattern recognition
- ✓ Leadership refinement
- ✓ Clarity and accountability

What I Do NOT Guarantee

- ✗ Financial outcomes
- ✗ Specific business results
- ✗ Changes in team performance without owner participation
- ✗ Satisfaction if the owner is closed-off
- ✗ Progress if recommendations are not implemented
- ✗ Overnight transformation
- ✗ Success for clients unwilling to change

Service Packages & Pricing

One-Week Intensive

\$6,000

- Full week onsite
- Daily real-time coaching
- Observation and leadership pattern analysis
- Team dynamics insight
- End-of-week summary
- Prioritized action plan

Two-Week Deep Impact

\$12,000–\$14,000

- Everything in weekly package plus:
- Pattern tracking
- Leadership behavior correction
- Culture observations
- Accountability structure development
- Continued coaching and clarity

One-Month Immersive

\$20,000–\$25,000

- Week 1: Full immersion
- Weeks 2–4: Strategic onsite presence
- Daily and weekly feedback
- Communication overhaul
- Employee trust evaluation
- Leadership recalibration
- Organizational insights
- Final roadmap and next steps

Who This Is For

This is FOR you if:

- ✓ You're a business owner who wants honest feedback
- ✓ You know something is off but can't see it clearly
- ✓ You're willing to be uncomfortable for growth
- ✓ You want real-time insight, not theory
- ✓ You're ready to hear the truth about your leadership
- ✓ You value people, culture, and communication
- ✓ You're coachable and open to change
- ✓ You want someone to observe and analyze patterns

This is NOT for you if:

- ✗ You want someone to just validate you
- ✗ You're defensive about feedback
- ✗ You're looking for industry expertise
- ✗ You expect change without participation
- ✗ You don't trust outside perspectives
- ✗ You're not willing to implement recommendations
- ✗ You want guaranteed financial outcomes
- ✗ You're closed off to honest conversations

10-Step Onboarding Process

- 1 Discovery call to assess fit and understand business context
- 2 Contract and engagement terms finalized
- 3 Pre-visit questionnaire to gather leadership and team insights
- 4 Schedule onsite dates and logistics
- 5 Day 1: Arrival, observation begins, leadership shadowing starts
- 6 Daily coaching conversations and real-time feedback
- 7 Team interactions and culture observations
- 8 Pattern analysis and behavior tracking throughout engagement
- 9 Final debrief with prioritized recommendations and action steps
- 10 Optional follow-up calls for accountability and continued guidance

Client & Consultant Responsibilities

Client Responsibilities

- ✓ Be open to honest, direct feedback
- ✓ Provide full access to operations and team
- ✓ Participate actively in coaching sessions
- ✓ Be willing to change behaviors and systems
- ✓ Implement agreed-upon recommendations
- ✓ Communicate challenges honestly
- ✓ Create space for consultant observation

Consultant Responsibilities

- ✓ Provide honest, professional insight
- ✓ Deliver real-time coaching and feedback
- ✓ Observe and analyze leadership patterns
- ✓ Respect confidentiality and trust
- ✓ Offer actionable, practical recommendations
- ✓ Be present and engaged onsite
- ✓ Follow through on commitments

🚩 Red Flags That Indicate This Isn't a Good Fit

I will not work with you if any of these apply:

- ⚠️ You dismiss feedback or get defensive quickly
- ⚠️ You blame your team for everything
- ⚠️ You're not willing to change your behavior
- ⚠️ You expect me to fix your business without your involvement
- ⚠️ You're looking for someone to tell you what you want to hear
- ⚠️ You won't give me access to observe your operations
- ⚠️ You have unrealistic expectations about outcomes
- ⚠️ You're closed off to uncomfortable conversations
- ⚠️ You want guarantees I cannot provide
- ⚠️ You're unwilling to implement recommendations

What Our Clients Say

"This consultant didn't just tell me what I wanted to hear—they showed me what I needed to see. The real-time feedback changed how I lead my team."

— **Manufacturing Company Owner, \$12M Revenue**

"I thought I was a good leader until I got honest feedback. The patterns they identified were invisible to me but obvious to everyone else."

— **Tech Startup Founder, 45 Employees**

"The insights on team morale and communication breakdowns were game-changing. I finally understand why people were leaving."

— **Restaurant Group Owner, 120+ Employees**

"If you want validation, hire someone else. If you want transformation, this is the consultant you need."

— **Construction Company CEO, \$8M Revenue**

"They called out my blind spots within the first two days. It was uncomfortable but necessary. Best investment I've made in myself as a leader."

— **Professional Services Firm Owner**

Ready to Get Started?

If you're ready for honest feedback, real-time coaching, and actionable insights that will transform your leadership, let's talk.

Note: I work with a limited number of clients per quarter to ensure quality and full presence. If you're interested, reach out soon.

Let's Talk About Your Leadership

Email: schedule@leadershipinsightaz.com

Phone: 480.208.1642

Website: www.leadershipinsight.com

Schedule Your Discovery Call

"Leadership development is not about learning new techniques.
It's about seeing yourself clearly for the first time."